

**TEXAS LIONS CAMP, INC.**

FINANCIAL STATEMENTS  
FOR THE YEARS ENDED  
SEPTEMBER 30, 2020 AND 2019  
AND SUPPLEMENTAL SCHEDULE

INDEPENDENT AUDITORS' REPORT

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**DAVIDSON • FREEDLE**  
**ESPENHOVER & OVERBY, P.C.**  
**CERTIFIED PUBLIC ACCOUNTANTS**

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Texas Lions Camp, Inc.  
Kerrville, Texas

**Report on the Financial Statements**

We have audited the accompanying financial statements of Texas Lions Camp, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2020 and 2019, and the related statements of activities, statements of functional expenses, statements of net assets, and statements of cash flows for the years then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the

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reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Texas Lions Camp, Inc. as of September 30, 2020 and 2019, and the changes in its activities, its functional expenses, its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matter**

Our audits were conducted for purpose of forming an opinion on the financial statements as a whole. The accompanying Supplemental Schedule of Budgeted and Budgetary Actual Sources and Uses of Funds for the year ended September 30, 2020 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information, except for that portion marked "budget" on which we express no opinion, has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Davidson, Friedle, Espenhorst & Overby, P.C.*

Kerrville, Texas  
January 22, 2021

**TEXAS LIONS CAMP, INC.**STATEMENTS OF FINANCIAL POSITION  
SEPTEMBER 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>	<u>Change</u>
<b>ASSETS</b>			
CASH	\$ 2,971,816	\$ 2,523,129	\$ 448,687
ACCOUNTS RECEIVABLE - Dues and other	109,555	245,360	(135,805)
INVESTMENTS	18,838,669	17,108,259	1,730,410
OTHER ASSETS	90,640	81,568	9,072
UNCONDITIONAL PROMISES TO GIVE, NET - with donor restrictions	65,580	72,738	(7,158)
INVESTMENTS - with donor restrictions	4,574,093	3,675,233	898,860
PROPERTY AND EQUIPMENT, net of accumulated depreciation of \$10,576,247 and \$10,236,017	5,000,840	5,237,550	(236,710)
UNCONDITIONAL PROMISES TO GIVE, NET - with donor restrictions, held in perpetuity	7,640	4,010	3,630
BENEFICIAL INTERESTS IN TRUSTS - with donor restrictions	2,876,444	1,089,710	1,786,734
LONG-TERM ENDOWMENT INVESTMENTS - with donor restrictions	8,971,870	8,910,999	60,871
TOTAL	<u>\$ 43,507,147</u>	<u>\$ 38,948,556</u>	<u>\$ 4,558,591</u>
<b>LIABILITIES AND NET ASSETS</b>			
<b>LIABILITIES:</b>			
Accounts payable	\$ 24,632	\$ 57,953	\$ (33,321)
Annuity payable	68,129	73,664	(5,535)
Total Liabilities	<u>92,761</u>	<u>131,617</u>	<u>(38,856)</u>
<b>NET ASSETS:</b>			
With donor restrictions, held in perpetuity			
Endowment fund	8,979,510	8,915,009	64,501
With donor restrictions			
Operations and capital expenditures	858,692	510,189	348,503
Time restricted designated as Trust funds	2,876,444	1,089,710	1,786,734
Unappropriated endowment fund appreciation	3,780,981	3,237,782	543,199
Without donor restrictions:			
Designated as Trust funds	16,843,753	15,480,263	1,363,490
Designated for land and buildings	4,657,455	4,838,027	(180,572)
Undesignated	5,417,551	4,745,959	671,592
Total Net Assets	<u>43,414,386</u>	<u>38,816,939</u>	<u>4,597,447</u>
TOTAL	<u>\$ 43,507,147</u>	<u>\$ 38,948,556</u>	<u>\$ 4,558,591</u>

**TEXAS LIONS CAMP, INC.**STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED SEPTEMBER 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>	<u>Change</u>
<b>NET ASSETS WITHOUT DONOR RESTRICTIONS</b>			
Support:			
Lions membership dues	\$ 497,143	\$ 457,238	\$ 39,905
Lions Century Club	202,185	185,787	16,398
Lions 100% participation	195,695	211,006	(15,311)
Contributions	173,740	604,109	(430,369)
Other support - mineral	-	255,115	(255,115)
Other support	807,434	739,968	67,466
Non-Lion donations	96,946	245,275	(148,329)
Total support without donor restrictions	<u>1,973,143</u>	<u>2,698,498</u>	<u>(725,355)</u>
Revenue:			
Other program fees	184,095	483,983	(299,888)
Sale of promotional items	21,908	111,670	(89,762)
Investment income - mineral	383,280	396,651	(13,371)
Investment income including net unrealized gains and losses	1,495,041	966,417	528,624
Total revenue without donor restrictions	<u>2,084,324</u>	<u>1,958,721</u>	<u>125,603</u>
Net assets released from donor restrictions	<u>442,731</u>	<u>501,060</u>	<u>(58,329)</u>
TOTAL SUPPORT AND REVENUE WITHOUT DONOR RESTRICTIONS	<u>4,500,198</u>	<u>5,158,279</u>	<u>(658,081)</u>
PROGRAM SERVICE EXPENSES	<u>1,925,908</u>	<u>2,662,898</u>	<u>(736,990)</u>
SUPPORTING SERVICES EXPENSES			
General administration	541,288	562,682	(21,394)
Fund raising	178,492	175,917	2,575
Total supporting services expenses	<u>719,780</u>	<u>738,599</u>	<u>(18,819)</u>
TOTAL EXPENSES	<u>2,645,688</u>	<u>3,401,497</u>	<u>(755,809)</u>
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>1,854,510</u>	<u>1,756,782</u>	<u>97,728</u>
<b>DONOR RESTRICTED NET ASSETS</b>			
Contributions	2,289,908	1,386,523	903,385
Net endowment investment income (loss)	748,807	253,555	495,252
Net investment income beneficial interests in trusts	82,452	48,112	34,340
Net assets released from donor restrictions	<u>(442,731)</u>	<u>(501,060)</u>	<u>58,329</u>
CHANGE IN DONOR RESTRICTED NET ASSETS	<u>2,678,436</u>	<u>1,187,130</u>	<u>1,491,306</u>
<b>DONOR RESTRICTED NET ASSETS-HELD IN PERPETUITY</b>			
Endowment fund contributions	<u>64,501</u>	<u>57,498</u>	<u>7,003</u>
CHANGE IN DONOR RESTRICTED NET ASSETS-HELD IN PERPETUITY	<u>64,501</u>	<u>57,498</u>	<u>7,003</u>
CHANGE IN TOTAL NET ASSETS	<u>\$ 4,597,447</u>	<u>\$ 3,001,410</u>	<u>\$ 1,596,037</u>

**TEXAS LIONS CAMP, INC.**

STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEARS ENDED SEPTEMBER 30, 2020 AND 2019

	2020				2019			
	Program Services	Supporting Services	Fundraising	Total Expenses	Program Services	Supporting Services	Fundraising	Total Expenses
Accounting and legal	\$ 6,527	\$ 19,581	\$ -	\$ 26,108	\$ 9,590	\$ 28,770	\$ -	\$ 38,360
Advertising	5,409	150	-	5,559	4,839	179	-	5,018
Bad debt expense	-	-	-	-	-	7,064	-	7,064
Bank fees	1,277	2,645	-	3,922	2,396	3,450	-	5,846
Board meeting expenses	5,241	15,722	-	20,963	10,683	32,050	-	42,733
Camp activities	45,444	-	-	45,444	59,378	-	-	59,378
Computer services	3,680	11,040	-	14,720	3,663	10,990	-	14,653
Depreciation	455,335	55,078	-	510,413	468,695	64,430	-	533,125
Development expenses	22,885	-	70,557	93,442	23,516	-	76,683	100,199
Dining hall food and supplies	18,932	-	-	18,932	186,994	-	-	186,994
Dues / Subscriptions	13,953	15,798	-	29,751	26,053	21,979	-	48,032
Employee benefits	133,876	70,905	-	204,781	128,498	67,594	-	196,092
Equestrian expenses	47,044	-	-	47,044	36,975	-	-	36,975
Insurance and licenses	137,878	35,654	-	173,532	107,656	26,011	-	133,667
Janitorial	9,690	-	-	9,690	11,988	-	-	11,988
Laundry and linens	-	-	-	-	49,859	-	-	49,859
Medical expense and supplies	12,408	-	-	12,408	63,533	-	-	63,533
Miscellaneous	15,537	42,007	-	57,544	18,408	28,334	-	46,742
Office supplies and expense	9,305	6,557	-	15,862	12,546	5,031	-	17,577
Payroll service fees	18,211	7,805	-	26,016	24,516	7,323	-	31,839
Payroll taxes	43,836	15,010	7,529	66,375	60,380	14,539	6,984	81,903
Postage and delivery	29,619	10,280	-	39,899	9,123	7,512	-	16,635
Printing	9,715	5,804	-	15,519	14,127	7,559	-	21,686
Repairs and maintenance	124,745	15,476	-	140,221	133,046	16,164	-	149,210
Salaries	653,448	197,424	100,406	951,278	1,008,950	193,077	92,250	1,294,277
Store inventory	22,694	-	-	22,694	42,934	-	-	42,934
Taxes	745	423	-	1,168	4,997	591	-	5,588
Training / Certifications	270	-	-	270	10,555	-	-	10,555
Travel	14,913	-	-	14,913	24,139	-	-	24,139
Utilities	61,671	13,929	-	75,600	93,051	20,035	-	113,086
Work weekend	1,620	-	-	1,620	11,810	-	-	11,810
	<u>\$ 1,925,908</u>	<u>\$ 541,288</u>	<u>\$ 178,492</u>	<u>\$ 2,645,688</u>	<u>\$ 2,662,898</u>	<u>\$ 562,682</u>	<u>\$ 175,917</u>	<u>\$ 3,401,497</u>

See notes to financial statements.

**TEXAS LIONS CAMP, INC.**

STATEMENTS OF NET ASSETS  
FOR THE YEARS ENDED SEPTEMBER 30, 2020 AND 2019

	TOTAL	WITHOUT DONOR RESTRICTIONS - UNDESIGNATED	WITHOUT DONOR RESTRICTIONS - DESIGNATED FOR CERTAIN LAND AND BUILDINGS	WITHOUT DONOR RESTRICTIONS - DESIGNATED AS TRUST FUNDS	WITH DONOR RESTRICTIONS - OPERATIONS AND CAPITAL EXPENDITURES	WITH DONOR RESTRICTIONS - TIME RESTRICTED DESIGNATED AS TRUST FUNDS	WITH DONOR RESTRICTIONS - ENDOWMENT FUND EARNINGS AND NET APPRECIATION	WITH DONOR RESTRICTIONS - HELD IN PERPETUITY
NET ASSETS - SEPTEMBER 30, 2018	\$ 35,815,529	\$ 3,277,093	\$ 4,803,848	15,226,526	\$ 442,526	\$ -	\$ 3,208,025	\$ 8,857,511
CHANGE IN NET ASSETS	3,001,410	1,468,866	34,179	253,737	67,663	1,089,710	29,757	57,498
NET ASSETS - SEPTEMBER 30, 2019	38,816,939	4,745,959	4,838,027	15,480,263	510,189	1,089,710	3,237,782	8,915,009
CHANGE IN NET ASSETS	4,597,447	671,592	(180,572)	1,363,490	348,503	1,786,734	543,199	64,501
NET ASSETS - SEPTEMBER 30, 2020	<u>\$ 43,414,386</u>	<u>\$ 5,417,551</u>	<u>\$ 4,657,455</u>	<u>\$ 16,843,753</u>	<u>\$ 858,692</u>	<u>\$ 2,876,444</u>	<u>\$ 3,780,981</u>	<u>\$ 8,979,510</u>

## TEXAS LIONS CAMP, INC.

### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 4,597,447	\$ 3,001,410
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	510,413	533,125
(Recovery) Provision for uncollectible promises to give	(377)	(7)
Discount on promises to give	(4,292)	(3,597)
Amortization of annuity	6,967	6,706
Donated materials and services	(32,452)	(20,131)
Net (gain) loss on disposal of assets	42,007	28,334
Realized and unrealized investment (gains) losses	(1,767,112)	(662,255)
Decrease (Increase) in other accounts receivable	135,805	158,132
Decrease (Increase) in unconditional promises to give	8,200	(239,324)
Decrease (Increase) in other assets	23,205	26,966
Decrease (Increase) in beneficial interests in trusts	(1,786,734)	(1,089,710)
(Decrease) Increase in accounts payable	(33,321)	(16,168)
Contributions restricted for long-term investment	(64,501)	(57,498)
Contributions restricted for investment in property, equipment, and other	(470,724)	(276,682)
Net cash provided by operating activities	<u>1,164,530</u>	<u>1,389,301</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net (increase) decrease in investments	(567,122)	(1,137,308)
Purchase of property and equipment	(315,537)	(499,774)
Net cash used by investing activities	<u>(882,659)</u>	<u>(1,637,082)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions received restricted to investment in endowment	64,501	57,498
Contributions received restricted to investment in property, equipment, and other	470,724	276,682
Payments on annuity payable	(12,502)	(12,501)
Net cash provided by financing activities	<u>522,723</u>	<u>321,679</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	804,594	73,898
CASH AND CASH EQUIVALENTS, BEGINNING OF THE YEAR	<u>2,879,587</u>	<u>2,805,689</u>
CASH AND CASH EQUIVALENTS, END OF THE YEAR	<u>\$ 3,684,181</u>	<u>\$ 2,879,587</u>

## TEXAS LIONS CAMP, INC.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2020 AND 2019

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business description – The Texas Lions Camp, Inc. (the “Camp”) was incorporated on April 4, 1949. The Camp was formed to support, maintain, and conduct without charge a children's camp as authorized by the Texas Non-Profit Corporation Act.

Basis of accounting – The Camp prepares its financial statements on the accrual basis of accounting. Revenue is recognized when earned and expenses are recognized when the obligations are incurred.

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB), Accounting Standards Codification (ASC) 958, and the provisions of the American Institute of Certified Public Accountants (AICPA) Audit and Accounting Guide for Not for Profit Organizations (“the Guide”).

Under provisions of the Guide, net assets are revenues and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Camp and changes therein are classified as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Camp. The Camp’s board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Camp or by the passage of time. Other donor restrictions are perpetual in nature where by the donor has stipulated the funds be maintained in perpetuity.

Fund accounting – The accounts of the Camp are maintained in accordance with the principles of fund accounting. Under fund accounting, resources are classified for accounting purposes into various funds established according to their nature and purpose. The financial statements of the Camp have been prepared utilizing the accrual basis of accounting.

Contributions – Contributions received, including unconditional promises to give, are recorded with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor imposed restrictions. Amounts received that are designated for future periods are reported support with donor restrictions that increases net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor upon satisfaction of the time or purpose restrictions.

Annuity Payable –An annuity payable is recorded at the present value of expected future payments based on the life expectancy of the donor and the prevailing interest rate. Payments are made quarterly.

Beneficial Interests in Trusts –The Camp is the beneficiary of several split interest arrangements. Contributions of trust interest that are unconditional and irrevocable are recognized as contribution revenue using the fair market value of the gift based on the expected future cash flows of the gift when sufficient information is available to measure the beneficial interest. Changes in the value of the trusts are reported in the statement of activities as increases/(decreases) in donor restricted net assets.

Donated property and labor – Donated property, marketable securities and other non-cash donations are recorded as contributions at their estimated market value at the date of donation. Volunteers contribute time to the activities of the Camp without compensation. Unless the criteria for recognition of such volunteer effort under ASC 958-605-25-16 has been satisfied, the financial statements do not reflect the value of those contributed services because, although clearly beneficial, no reliable basis exists for determining an appropriate amount to be associated with certain volunteer services rendered. Contributed services are recognized according to ASC 958-605-25-16 when the services received create or enhance nonfinancial assets or require specialized skills that would need to be purchased if not provided by donation.

Investments – Investments are carried at fair market value. Investment income gains and losses are reported as increases or decreases in net assets without donor restrictions or with donor restrictions based on the nature of the original investment.

New Accounting Pronouncements – On October 1, 2019, the Camp adopted Accounting Standard Update (ASU) 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. The Camp believes this update provides a better presentation of cash flows to the users of the financial statements by including restricted cash and cash equivalents when reconciling beginning and ending period amounts reported on the statement of cash flows.

On October 1, 2019, the Camp also adopted ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made, which clarifies the classification of contributions versus exchange transactions. This change is preferable in that it clarifies whether to account for

transactions as contributions or as exchange transactions. In addition, it clarifies whether a contribution is conditional.

The change in accounting principle was adopted on a modified prospective basis in 2020. As a result, there was no cumulative-effect adjustment to opening net assets without donor restrictions or opening net assets with donor restrictions as of October 1, 2019. In comparison to the year ended September 30, 2019, there was no effect of adopting the new accounting principle in 2020.

Property and equipment – are stated at cost except for donated equipment that is stated at fair market value at date of receipt. The cost of major renewal and betterments are capitalized. Expenditures for maintenance and repairs and for minor renewals and betterments are charged to expenses.

Income taxes – The Camp is a 501(c)(3) organization exempt from federal income tax as provided under the Internal Revenue Code and therefore has no provision for federal income taxes. The Camp has no material unrecognized tax positions due to uncertainties in income tax positions as of September 30, 2020 and 2019. If the Camp incurs any interest or penalties related to taxes, they are included in tax expense in the period incurred. For federal income tax purposes, the returns essentially remain open for possible examination for a period of three years after the respective filing deadlines for those returns.

Cash and cash equivalents – For purposes of reporting cash flows, cash equivalents include time deposits, and all highly liquid debt instruments with original maturities of three months or less which are not restricted for long-term purposes (see note 2). The following table provides a reconciliation of cash, cash equivalents and restricted cash reported on the statement of financial position that sum to the total of the same such amount on the statement of cash flows as of September 30, 2020 and 2019.

	<u>2020</u>	<u>2019</u>
Cash	\$ 2,971,816	\$ 2,523,129
Money market investment accounts	<u>712,365</u>	<u>356,458</u>
Cash and cash equivalents	<u>\$ 3,684,181</u>	<u>\$ 2,879,587</u>

Promises to give – Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.

The Camp uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made. Changes in the allowance for uncollectible promises to give are recorded against contribution revenue in the year of the change.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses – The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activity. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Date of Management’s Review - Management has evaluated subsequent events through January 22, 2021, which is the date the financial statements were available to be issued.

## 2. INVESTMENTS

The Camp carries investments at their fair values in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities.

The Camp’s investments at September 30, 2020 and 2019, consist of securities held at J. P. Morgan and U.S. Trust and certain other investments and are categorized as follows:

	2020		2019	
	Cost	Value	Cost	Value
Money Market	\$ 1,266,882	\$ 1,266,882	\$ 596,409	\$ 596,409
Debt Securities	7,394,816	8,809,480	8,559,792	9,964,360
Equity Securities	15,039,905	17,856,084	13,519,037	14,928,739
Other	3,528,368	4,452,186	3,698,155	4,204,983
Total	<u>\$27,229,971</u>	<u>\$32,384,632</u>	<u>\$ 26,373,392</u>	<u>\$ 29,694,491</u>

Of the investments listed above, \$8,971,870 and \$8,910,009 are net assets with donor restrictions-held in perpetuity (endowment fund) and \$4,574,093 and \$3,675,233 are net assets with donor restrictions as of September 30, 2020 and 2019, respectively.

The following schedule summarizes the investment returns and classification in the Statement of Activities for the year ended September 30, 2020.

	2020		
	Without donor restrictions	With donor restrictions	Total
Interest and dividends	\$ 407,332	\$ 262,894	\$ 670,226
Oil and gas income	383,280		383,280
Realized gains (losses)	13,943	1,446	15,389
Unrealized gains (losses)	1,209,970	541,753	1,751,723
Investment fees	(136,204)	(57,286)	(193,490)
	<u>\$ 1,878,321</u>	<u>\$ 748,807</u>	<u>\$ 2,627,128</u>

The following schedule summarizes the investment returns and classification in the Statement of Activities for the year ended September 30, 2019.

	2019		
	Without donor restrictions	With donor restrictions	Total
Interest and dividends	\$ 423,398	\$ 279,437	\$ 702,835
Oil and gas income	396,651	-	396,651
Realized gains (losses)	331,857	363,524	695,381
Unrealized gains (losses)	300,640	(333,767)	(33,127)
Investment fees	(89,478)	(55,639)	(145,117)
Total	<u>\$ 1,363,068</u>	<u>\$ 253,555</u>	<u>\$ 1,616,623</u>

### 3. BENEFICIAL INTERESTS IN TRUSTS

The Camp has been named as a beneficiary in several split interest agreements including charitable remainder trusts and charitable lead trusts. During fiscal years 2019 and 2020, the Camp obtained all the necessary information to record the beneficial interest in trusts and donor restricted contributions related to these agreements.

The Camp is a remainder beneficiary of two charitable remainder trusts, which were established with a bank trust department upon the death of the trust settlors. Two income beneficiaries are to receive a set annuity each year equal to a percentage of the net fair market value of the trust assets as of the date of the trust's creation. Upon the death of each

beneficiary, fifty percent of the remaining principal is to be distributed to the Camp. An asset for the charitable remainder trusts of \$264,280 was recognized October 1, 2018 at the present value of the trust's assets less the present value of the expected annuity payments discounted at a rate of 2.1%. On an annual basis, the Camp revalues the asset based on applicable mortality tables and current market conditions. Changes in the value of the trusts have been reported in the statement of activities as increases in donor restricted net assets.

The Camp is named as a percentage beneficiary of three perpetual charitable trusts. The trusts were established with bank trust departments upon the death of the trust settlors. The Camp is receiving quarterly or annual payments from the trusts in perpetuity. An asset for the beneficial interest in the trusts is being recognized at the present value of the expected cash flow payments discounted at rates from 2% to 6.5%. The fair value of the Camp's interest in the trusts was estimated at \$285,924 which was recorded on October 1, 2018. The distributions received from the trusts have been reported in the statement of activities as investment income and the change in the value of the trusts have been reported as gains and losses - donor restricted.

The Camp is named as a thirty percent beneficiary of a charitable lead trust. The trust was established with a bank trust department upon the death of the trust settlor. The beneficiaries of the trust, including the Camp, are receiving quarterly distributions from the trust. At the time of death of the last non charity beneficiary, the trust will terminate, and the remaining assets of the trust will be distributed to the charities. An asset for the beneficial interest in the trust is being recognized at the present value of the trust assets less the present value of the expected annuity payments discounted at a rate of 1.3%. The fair value of the Camp's interest in the trust was estimated at \$497,199 which was recorded on October 1, 2018. The distributions received from the trusts have been recorded as a reduction in the value of the beneficial interest in the trust and a corresponding reclassification from donor restricted to without donor restricted net assets. The change in the value of the trust is reported in the statement of activities as a change in value of beneficial interests in trusts.

The Camp is named as a forty percent beneficiary of a charitable lead trust. The trust was established with a bank trust department upon the death of the trust settlor. The beneficiaries of the trust, including the Camp, will receive distributions. However, the remaining beneficiary died in 2019. The Trust will operate for five years from that date and then distribute forty percent to the Camp. An asset for the beneficial interest in the trust is being recognized at the present value of the trust assets less the present value of the expected annuity payments discounted at a rate of 1.3%. The fair value of the Camp's interest in the trust is estimated at \$1,709,452 which is recorded on September 30, 2020. Future distributions received from the trust will be recorded as a reduction in the value of the beneficial interest in the trust and a corresponding reclassification from donor restricted

to without donor restricted net assets. The change in the value of the trust is reported in the statement of activities as a change in value of beneficial interests in trusts.

Beneficial interests in trusts are as follows:

	2020	2019
Charitable remainder trusts	\$ 260,114	\$ 276,553
Beneficial interests in perpetual trusts	337,899	304,775
Beneficial interest in charitable lead trust	2,278,431	508,382
Beneficial interests in trusts end of year	<u>\$ 2,876,444</u>	<u>\$ 1,089,710</u>

Statement of Activities:

	2020	2019
Contributions-donor restricted	\$ 1,709,452	\$ 1,047,403
Distributions reported as investment income	11,344	10,424
Change in value of beneficial interests-donor restricted	49,328	29,261
Gain (loss) of beneficial interests-donor restricted	33,124	18,851
Income from beneficial interests in trusts	<u>\$ 1,803,248</u>	<u>\$ 1,105,939</u>

#### 4. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board Accounting Standards Codification, *Fair Value Measurements and Disclosures* (FASB ASC 820), establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Various inputs are used in determining fair value. The three levels inputs of the fair value hierarchy under FASB ASC 820 are described below:

Level 1- Quoted prices for identical assets or liabilities in active markets that the Camp has the ability to access.

Level 2- Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.) If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Significant, unobservable inputs (including the Camp’s own assumptions in determining the fair value of investments).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at September 30, 2020 and 2019.

#### Level 1 Measurements

Money market funds, debt securities, equity securities, and other investments consist of investments in individual assets of the types noted as well as investments in mutual funds and other investment vehicles that invest in assets of certain types. The individual securities and the other investment vehicles are valued at the closing price reported on the active market on which the individual securities are traded. Mutual funds are valued at the quoted net asset value ("NAV") of shares held by the plan at year end.

#### Level 3 Measurements

Certain other investment assets are comprised of mineral interests and beneficial interests in trusts. Mineral interests are valued at the estimated present value of future net royalty income which approximates fair value and investment property that is valued at donated cost which approximates fair value. Beneficial interests in trusts are valued at the net present value of their income streams which approximates fair value. The Camp considers the measurement of its beneficial interests in the trust to be a level 3 measurement within the fair value hierarchy because the Camp does not have the ability to direct the trustee on management of the trust assets or redemption.

The following table sets forth by level, within fair value hierarchy, the Camp's assets at fair value:

Assets at Fair Value as of September 30, 2020:

	<u>Level 1</u>	<u>Level 3</u>	<u>Total</u>
Money market funds	\$ 1,266,882		\$ 1,266,882
Debt securities	8,809,480		8,809,480
Equity securities	17,856,083		17,856,083
Beneficial interests in trusts		\$ 2,876,444	2,876,444
Other	3,303,252	1,148,935	4,452,187
Total	<u>\$ 31,235,697</u>	<u>\$ 4,025,379</u>	<u>\$ 35,261,076</u>

Assets at Fair Value as of September 30, 2019:

	<u>Level 1</u>	<u>Level 3</u>	<u>Total</u>
Money market funds	\$ 596,409		\$ 596,409
Debt securities	9,964,360		9,964,360
Equity securities	14,928,739		14,928,739
Beneficial interests in trusts		\$ 1,089,710	1,089,710
Other	3,475,189	729,795	4,204,984
Total	<u>\$ 28,964,697</u>	<u>\$ 1,819,505</u>	<u>\$ 30,784,202</u>

The table below sets forth a summary of changes in the fair value of the Camp's level 3 assets:

	<u>Level 3 Assets Other investments</u>
Balance, September 30, 2018	\$ 178,492
Contributions-beneficial interest in trusts	1,047,403
Other gains	42,307
Unrealized gain	<u>551,303</u>
Balance, September 30, 2019	1,819,505
Contributions-beneficial interest in trusts	1,709,452
Other gains	77,282
Unrealized gain	<u>419,140</u>
Balance, September 30, 2020	<u>\$ 4,025,379</u>

Unrealized gains and losses on level 3 assets are reported in the accompanying statement of activities as a component of investment income in support and revenue without donor restrictions.

#### 4. PROMISES TO GIVE

Unconditional promises to give at September 30, 2020 and 2019 consist of the following:

	<u>2020</u>	<u>2019</u>
Dues and other receivables	\$ 109,555	\$ 245,360
Capital and other pledges with donor restrictions, net of allowance of \$3,150 in 2020 and \$3,700 in 2019	66,850	78,300
Endowment pledges with donor restrictions- held in perpetuity, net of allowance of \$360 in 2020 and \$190 in 2019	<u>7,640</u>	<u>4,010</u>
Unconditional promises to give before unamortized discount	184,085	327,670
Less unamortized discount – With donor restrictions-capital and other pledges	<u>(1,270)</u>	<u>(5,562)</u>
Net unconditional promises to give	<u>\$ 182,775</u>	<u>\$ 322,108</u>

Unconditional promises to give as of  
September 30, 2020 due in:

Less than one year	\$ 121,555
One to five years	56,000
Over five years	<u>10,000</u>
Subtotal	187,555
Less: Unamortized discount	(1,270)
Allowance for uncollectible pledges	<u>(3,510)</u>
	<u>\$ 182,775</u>

For the years ended September 30, 2020 and 2019, the discount rate applied to promises to give that are expected to be collected in future years was approximately 0.46%.

#### 5. PROPERTY AND EQUIPMENT

For the fiscal years ended September 30, 2020 and 2019, the Camp recorded depreciation expense in the amount of \$510,413 and \$533,125, respectively. Depreciation is computed on a straight-line basis over the estimated useful lives of the property and equipment.

The cost and estimated useful lives as of September 30, 2020 and 2019 are as follows:

	2020 Cost or Donated Value	2019 Cost or Donated Value	Estimated Useful Life In Years
Construction in progress	\$ 545,007	\$ 321,335	
Land	87,488	87,488	
Land improvements	1,254,291	1,254,291	10 - 33
Buildings	8,893,193	9,042,096	33 - 39
Campsites, roads, walks and other ground improvements	2,923,683	2,890,993	15 - 33
Furniture and fixtures	357,551	356,591	10
Equipment	803,909	813,824	10
Computer equipment	117,289	112,990	6
Vehicles	594,676	593,959	5
Total	<u>15,577,087</u>	<u>15,473,568</u>	
Less: Accumulated depreciation	<u>(10,576,247)</u>	<u>(10,236,017)</u>	
Net	<u>\$ 5,000,840</u>	<u>\$ 5,237,550</u>	

#### 6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of cash, beneficial interests in trusts, and unconditional promises to give at September 30, 2020 and 2019.

Subject to expenditure for specified purpose:	2020	2019
Expenditures for operations	\$ 45,933	\$ 44,879
Capital improvements	812,759	465,310
	<u>858,692</u>	<u>510,189</u>
Subject to the passage of time:		
For periods after September 30, 2020	<u>2,876,444</u>	<u>1,089,710</u>
Subject to the Camp's spending policy and appropriation:		
Unappropriated endowment earnings	<u>3,780,981</u>	<u>3,237,782</u>
Total net assets with donor restrictions	<u>\$ 7,516,117</u>	<u>\$ 4,837,681</u>

The time restricted beneficial interests in trust are Board designated testamentary gifts received by the Camp, not specifically designated for any other purpose and are deemed to have been received by the Trust fund. See Note 8.

Releases from donor restricted net assets for the years ended September 30, 2020 and 2019, are as follows:

	2020	2019
Expenditures for operations	\$ 12,651	\$ 187,924
Capital improvements	5,602	89,338
Appropriated endowment earnings	205,608	223,798
Paycheck protection program (“PPP”) loan	209,200	-
Donated materials	4,500	-
Trust distribution	5,170	-
Total net assets with donor restrictions released	<u>\$ 442,731</u>	<u>\$ 501,060</u>

## 7. NET ASSETS - ENDOWMENT FUND

The Camp is subject to the State of Texas’ Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and ASC 958-205-45-28, *Endowments of Not-for Profit organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowed Funds*. The Board of Directors has determined that some of its net assets are endowment funds as defined by UPMIFA. Most contributions are subject to the Texas Lions Camp Governing Instrument. Certain contributions are received subject to other trust instruments, or are subject to specific agreements with the Camp.

Under the terms of the of the Governing Instrument, the Board of Directors has the ability to distribute so much of the corpus of any trust or separate gift, devise, bequest, or fund as the Board shall determine.

In accordance with UPMIFA, the organization considers the following factors in making determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund.
2. The purposes of the organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and appreciation of investments
6. Other resources of the organization
7. The investment policies of the organization

Contributions that are subject to other gift instruments may be recorded with donor restrictions or without donor restrictions, depending on the specific terms of the agreement. Generally, if the corpus of the contribution will at some future time become available for spending it is recorded with donor restrictions, if the corpus never becomes

available for spending it will be reported with donor restrictions-held in perpetuity. In addition, contributions that are promised to be given in a future period are presented with donor restrictions until the payments are due.

The Camp has the objective to maintain the purchasing power of its endowments over time while generating income for operations. The Camp's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes.

The current spending policy calls for the appropriation and expenditure of the net income of the endowment investments, exclusive of the net realized and unrealized appreciation. Upon authorization of the Board, any realized and unrealized appreciation can be appropriated.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Camp to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported as net assets without donor restrictions. There are no such deficiencies as of September 30, 2020 and 2019.

Changes in endowed assets for the year ended September 30, 2020 were as follows:

	With donor restrictions	With donor restrictions- held in perpetuity	Total
Net endowed assets, beginning of year	\$ 3,237,782	\$ 8,915,009	\$ 12,152,791
Interest and dividends	262,894		262,894
Investment fees	(57,286)		(57,286)
Net realized and unrealized appreciation	543,199		543,199
Contributions		64,501	64,501
Amounts appropriated for expenditure	(205,608)		(205,608)
Changes in endowed assets	<u>543,199</u>	<u>64,501</u>	<u>607,700</u>
Net endowed assets, end of year	<u>\$ 3,780,981</u>	<u>\$ 8,979,510</u>	<u>\$ 12,760,491</u>

Changes in endowed assets for the year ended September 30, 2019 were as follows:

	<u>With donor restrictions</u>	<u>With donor restrictions- held in perpetuity</u>	<u>Total</u>
Net endowed assets, beginning of year	\$ 3,208,025	\$ 8,857,511	\$ 12,065,536
Interest and dividends	279,437		279,437
Investment fees	(55,639)		(55,639)
Net realized and unrealized depreciation	29,757		29,757
Contributions		57,498	57,498
Amounts appropriated for expenditure	(223,798)		(223,798)
Changes in endowed assets	<u>29,757</u>	<u>57,498</u>	<u>87,255</u>
Net endowed assets, end of year	<u>\$ 3,237,782</u>	<u>\$ 8,915,009</u>	<u>\$ 12,152,791</u>

The Endowment fund's net assets with donor restrictions-held in perpetuity consist of the following:

	<u>2020</u>	<u>2019</u>
Receivables due in one to five years, net of discount and allowance	\$ 7,640	\$ 4,010
Investments (at amount of original contribution)	8,971,870	8,910,999
	<u>\$ 8,979,510</u>	<u>\$ 8,915,009</u>

#### 8. NET ASSETS WITHOUT DONOR RESTRICTIONS

The Board has designated that testamentary gifts received by the Camp, not specifically designated for any other purpose, shall be deemed to have been received by the Trust fund. Also, the Board has designated that net gains (both realized and unrealized) on such funds are to be reinvested in the Trust fund. Net income generated by the Trust fund may be used for operations upon authorization by the Board. The principal of the Trust fund may be used for acquisition and replacement of real property and major equipment upon approval by a 2/3 vote by the Board. If the principal of the Trust fund is to be used for any other purpose, a 4/5 vote of the Board is needed. As of September 30, 2020 and 2019, the amount of such funds designated as Trust funds in the accompanying financial statements is \$16,843,753 and \$15,480,263, respectively.

Activity without donor or time restrictions in the Trust fund during the years ended September 30, 2020 and 2019 was as follows:

	<u>2020</u>	<u>2019</u>
Trust fund balance at beginning of year	\$ 15,480,263	\$ 15,226,526
Contributions	121,267	604,109
Net realized and unrealized investment income (loss) designated for reinvestment	1,861,941	1,341,224
Net investment income used for operations	<u>(619,718)</u>	<u>(1,691,596)</u>
Trust fund balance at end of year	<u>\$ 16,843,753</u>	<u>\$ 15,480,263</u>

The Board has also designated net assets for the net book value of certain land, buildings and improvements that by their nature are not disposable by the Camp as long as it maintains its operations of the summer camp. These assets at September 30, 2020 and 2019 are as follows:

	<u>2020</u>	<u>2019</u>
Construction in progress	\$ 545,007	\$ 321,335
Land	53,340	53,340
Land improvements	1,254,291	1,254,291
Buildings	8,893,193	9,042,096
Campsites, roads, walks and other improvements	<u>2,923,683</u>	<u>2,890,993</u>
Total	13,669,514	13,562,055
Less: Accumulated depreciation	<u>(9,012,039)</u>	<u>(8,724,028)</u>
Net	<u>\$ 4,657,475</u>	<u>\$ 4,838,027</u>

#### 9. 401(k) PROFIT-SHARING PLAN

The Camp has a 401(k) profit sharing plan covering substantially all employees over the age of 21 with one year of service or more. The Company may contribute a discretionary percentage of the amount of an employee's elected salary deferrals and other discretionary contributions. Total contributions to the plan for the years ended September 30, 2020 and 2019 were \$38,049 and \$35,803, respectively.

## 10. CONCENTRATIONS OF CREDIT AND MARKET RISK

In September 30, 2020 and 2019, the Camp received approximately 51% and 57%, respectively, of its support and revenues from Lions in the State of Texas. As of September 30, 2020 and 2019, approximately 99% of unconditional promises to give were from Lions in the State of Texas.

Deposits at FDIC-insured institutions are insured up to \$250,000. The balances in the Camp accounts were in excess of these federally insured limits as of September 30, 2020.

## 11. RISKS AND UNCERTAINTIES

The Camp utilizes various investment instruments which are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the financial statements.

The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of many businesses and restrictions on travel and public gatherings. The Camp cancelled its on-site 2020 camp season and it is not known when on-site camp will resume. As the Camp relies on donations and fundraising, the Camp's operations may be adversely affected. However, the financial impact cannot be estimated at this time.

## 12. LIQUIDITY AND SUBSEQUENT EVENT

The Camp's financial assets available within one year of the balance sheet date for general expenditures are as follows:

	<u>2020</u>	<u>2019</u>
Cash, without donor restrictions	\$ 2,971,816	\$ 2,523,129
Contributions receivable, time restricted, due within one year	109,555	245,360
Investments, without donor restrictions	1,994,916	1,627,996
Inventory	41,128	30,257
Prepaid expenses	<u>16,814</u>	<u>24,672</u>
Total financial asset available to meet cash needs	<u>\$ 5,134,229</u>	<u>\$ 4,451,414</u>

The Camp's financial assets have been reduced by amounts not available for general use because of donor imposed restrictions within one year of the balance sheet date.

The Camp's working capital and cash flows during the year are attributable to the annual cash receipts from Lions' Clubs membership dues, investment income, and foundation grants without restrictions.

The Camp carries no material debt but has an unused line of credit that can be drawn upon if needed. Additionally, in the event of an unanticipated liquidity need, the Camp has a Trust fund of \$16.8 million. Although the Camp does not intend to spend from its Trust fund other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from the Trust can be made available with 4/5 vote of the Board.

Subsequent to year end, the Board approved application for a line of credit or use of Trust fund monies to make major building improvements and construct new facilities. The timing and amounts are not known at this time.

### 13. METHODS USED FOR ALLOCATION OF EXPENSES FROM MANAGEMENT AND GENERAL ACTIVITIES

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Camp. Such allocations are determined by management on an equitable basis. The following expenses are allocated based on time and effort: salaries and wages, employee benefits, accounting and legal fees, Board costs, bank fees, computer services, dues and subscriptions, payroll fees, postage, printing, insurance, office expenses, utilities, and other miscellaneous expenses. Vehicle expense is allocated based on mileage. Depreciation and non-vehicle repairs and maintenance are allocated based on an asset's purpose.

### 14. PAYCHECK PROTECTION PROGRAM LOAN

In April 2020, the Camp received loan proceeds in the amount of \$209,200 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable when used within a defined time frame and for eligible purposes, including payroll, benefits, rent and utilities, and the Camp needs to maintain its payroll levels.

Per review of the Association of International Certified Professional Accountants' (AICPA) Technical Question and Answer (TQA) 3200.18, *Borrower Accounting for a Forgivable Loan Received Under the Small Business Administration Paycheck Protection Program*, a not-for-profit organization may treat the PPP loan as a conditional contribution if they expect to meet the PPP's eligibility criteria for forgiveness.

At September 30, 2020, management believes the Camp had substantially met its eligibility requirements for loan forgiveness and recognized the entire loan amount of \$209,200 as a governmental grant.

**TEXAS LIONS CAMP, INC.**SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS  
FOR THE YEAR ENDED SEPTEMBER 30, 2020 (SEE NOTE AT PAGE 30)

SOURCES OF FUNDS	2020	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
CENTURY CLUB	\$ 202,185	\$ 225,000	\$ (22,815)	(10.14)
LIFE MEMBERSHIP	6,408	25,000	(18,592)	(74.37)
MEMORIALS	58,719	65,000	(6,281)	(9.66)
INTEREST INCOME	9,315	12,000	(2,685)	(22.38)
MEMBERSHIP DUES	497,143	515,000	(17,857)	(3.47)
DONATIONS	24,257	75,000	(50,743)	(67.66)
LIONS GENERAL DONATIONS	329,380	200,000	129,380	64.69
100% PARTICIPATION	195,695	235,000	(39,305)	(16.73)
OUTSIDE DONATIONS	68,419	150,000	(81,581)	(54.39)
FOUNDATION GRANTS	98,661	150,000	(51,339)	(34.23)
CORPORATE SPONSORSHIP	26	50,000	(49,974)	(99.95)
CORPORATE MATCHING	7,308	2,500	(67,692)	(90.26)
SALE OF PROMOTIONAL ITEMS	14,588	75,000	(110,412)	(88.33)
CHRISTMAS APPEAL	95,894	125,000	95,394	19,078.80
VENDING INCOME	-	500	(100,000)	(100.00)
LEASE GROUPS	24,880	40,000	23,380	1,558.67
SERVICE REVENUE	-	187,500	-	#DIV/0!
GOLF TOURNAMENT PROCEEDS	149,067	100,000	84,067	129.33
FUNDRAISING	10,148	-	(177,852)	(94.60)
CAMP PICTURES	-	1,500	(5,000)	(100.00)
MATERIAL/SERVICE CONTRIBUTION	28,500	-	26,500	1,325.00
CONTRIBUTIONS - JACK WIECH	54,950	65,000	(10,050)	(15.46)
OTHER INCOME	3,156	188,000	(184,844)	(98.32)
INCOME FROM SALE OF ASSET	(42,007)	5,000	(47,007)	(940.14)
INSURANCE REFUNDS	8,296	10,000	(1,704)	(17.04)
COUNSELOR SCHOLARSHIPS	-	2,000	(2,000)	(100.00)
LICENSE PLATE INCOME	7,320	15,000	(7,680)	(51.20)
SPECIAL PROJECTS	34,513	10,000	24,513	245.13
DIVIDEND INCOME	-	6,000	(6,000)	(100.00)
DESIGNATED REVENUE	2,342,381	40,000	2,302,381	5,755.95
TRANSFER FROM ENDOWMENT	205,608	150,000	55,608	37.07
TRANSFER FROM TRUST FUND	626,684	425,000	201,684	47.46
<b>TOTAL SOURCES OF FUNDS</b>	<b>5,061,495</b>	<b>3,150,000</b>	<b>1,871,495</b>	<b>59.41</b>

**USES OF FUNDS****CAMP:**

ARCHERY	153	1,000	(847)	(84.71)
ARTS & CRAFTS	1,295	1,650	(355)	(21.54)
AQUATICS	3,672	4,500	(828)	(18.41)
AWARDS	1,874	2,000	(126)	(6.29)
BANQUET	-	8,500	(8,500)	(100.00)
BARN YARD/PETTING ZOO	881	2,000	(1,119)	(55.95)

**TEXAS LIONS CAMP, INC.**SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS  
FOR THE YEAR ENDED SEPTEMBER 30, 2020 (SEE NOTE AT PAGE 30)

	2020	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
CAMPER PROVISIONS	-	500	(500)	(100.00)
CAMPER PICTURES	-	2,200	(2,200)	(100.00)
CERAMICS	748	500	248	49.69
CERTIFICATION	270	12,000	(11,730)	(97.75)
COUNSELOR SCHOLARSHIPS	-	2,000	(2,000)	(100.00)
DUES & SUBSCRIPTIONS	9,500	-	9,500	#DIV/0!
DIRECTORS TRAINING	-	10,000	(10,000)	(100.00)
WORK WEEKEND	1,620	15,000	(13,380)	(89.20)
FIREWORKS	1,057	1,000	57	5.72
FINE ARTS	15	500	(485)	(97.01)
DINING HALL:				
FOOD	763	165,000	(164,237)	(99.54)
PAPER PRODUCTS	17,454	14,000	3,454	24.67
SALARIES	-	65,000	(65,000)	(100.00)
PAYROLL TAXES	-	5,687	(5,687)	(100.00)
GREENHOUSE	667	500	167	33.41
INSURANCE CAMPERS	1,586	3,800	(2,214)	(58.26)
LAUNDRY	-	29,812	(29,812)	(100.00)
LINENS	-	-	-	-
MUSIC	218	500	(282)	(56.47)
NATURE CRAFTS	376	1,200	(824)	(68.65)
WORKSHOP	59	2,000	(1,941)	(97.05)
OFFICE SUPPLIES	5,751	4,916	835	16.99
CSI	98	750	(652)	(86.94)
POSTAGE	12,491	5,000	7,491	149.81
PRINTING	7,435	10,000	(2,565)	(25.65)
PHOTOGRAPHY	-	1,500	(1,500)	(100.00)
RECREATION	118	900	(782)	(86.94)
ROPES COURSE	1,031	2,500	(1,469)	(58.75)
SPECIAL ACTIVITIES	16,217	3,500	12,717	363.35
STORE INVENTORY	22,694	40,000	(17,306)	(43.26)
SALES AND OTHER TAXES	745	4,000	(3,255)	(81.39)
SECURITY RECORD CHECK	-	4,000	(4,000)	100.00
TRAVEL	14,913	40,000	(25,087)	(62.72)
UNIFORMS	13,275	18,000	(4,725)	(26.25)
UNIT ACTIVITIES	2,103	250	1,853	741.40
VENDING	715	3,000	(2,285)	(76.18)
EMPLOYEE RELATIONS	2,940	3,500	(560)	(16.01)
INFIRMARY:				
SUPPLIES	1,825	4,000	(2,175)	(54.39)
OUTSIDE MEDICAL FEES	3,214	3,000	214	7.12
SALARIES	-	55,000	(55,000)	(100.00)
PAYROLL TAXES	-	4,675	(4,675)	(100.00)
EQUESTRIAN:				

**TEXAS LIONS CAMP, INC.**SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS  
FOR THE YEAR ENDED SEPTEMBER 30, 2020 (SEE NOTE AT PAGE 30)

	2020	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
DUES & SUBS	-	500	(500)	(100.00)
FARRIER	3,905	2,800	1,105	39.46
HORSE FEED	29,389	25,000	4,389	17.56
MEDICAL COST	5,021	3,000	2,021	67.36
RIDING SUPPLIES	440	500	(60)	(12.02)
RANCH SUPPLIES	5,251	2,600	2,651	101.95
WILDLIFE MANAGEMENT	3,039	2,500	539	21.54
JANITORIAL	9,690	5,000	4,690	93.81
SALARIES:				
PROGRAM STAFF	193,219	268,200	(74,981)	(27.96)
PROGRAM STAFF PAYROLL TAXES	15,107	21,420	(6,313)	(29.47)
SUMMER STAFF	111,615	300,000	(188,385)	(62.79)
SUMMER STAFF PAYROLL TAXES	1,898	25,500	(23,602)	(92.56)
DIABETIC CAMP:				
MEDICAL GRANT	7,370	63,000	(55,630)	(88.30)
OUTSIDE MEDICAL FEES	4,763	25,110	(20,347)	(81.03)
CAMP SUBTOTAL	539,118	1,310,470	(771,352)	(58.86)
<b><u>ADMINISTRATION DEPARTMENT:</u></b>				
AUDIT FEE	23,490	25,500	(2,010)	(7.88)
BAD DEBT EXPENSE	0	-	-	-
BANK CHARGES	3,263	10,000	(6,737)	(67.37)
ACH CHARGES	659	2,000	(1,341)	(67.05)
PAYROLL SERVICE CHARGES	26,016	30,000	(3,984)	(13.28)
BOARD MEETING COST	20,963	25,000	(4,038)	(16.15)
DUES & SUBSCRIPTIONS	9,863	5,000	4,863	97.26
LEASE GROUP EXPENSES	10,776	-	10,776	-
LEGAL FEES	2,618	3,500	(883)	(25.21)
OFFICE SUPPLIES	6,907	10,000	(3,093)	(30.93)
POSTAGE	3,494	3,500	(6)	(0.18)
PRINTING	54	1,000	(946)	(94.60)
COMPUTER SERVICES & SUPPLIES	14,720	40,000	(25,280)	(63.20)
SALARIES	190,963	287,554	(96,591)	(33.59)
PAYROLL TAXES	14,410	20,776	(6,366)	(30.64)
EMPLOYEE RELATIONS	652	1,000	(348)	(34.84)
ADMINISTRATION SUBTOTAL	328,846	464,830	(135,984)	(29.25)
<b><u>DEVELOPMENT:</u></b>				
DUES & SUBSCRIPTIONS	9,776	2,500	7,276	291.02
PRINTING	1,486	5,000	(3,514)	(70.28)
PRODUCTION PROGRAMS	6,112	50,000	(43,888)	(87.78)
FUNDRAISING EXPENSE	2,180	-	2,180	
POSTAGE	7,078	10,000	(2,922)	(29.22)
CHRISTMAS CARD POSTAGE	15,656	14,000	1,656	11.83

**TEXAS LIONS CAMP, INC.**SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS  
FOR THE YEAR ENDED SEPTEMBER 30, 2020 (SEE NOTE AT PAGE 30)

	2020	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
GOLF	12,243	-	12,243	-
SUPPLIES	2,562	2,000	562	28.10
CAMPAIGN - VISION 2020	34,087	-	34,087	-
SALARIES	133,875	164,000	(30,125)	(18.37)
PAYROLL TAXES	10,039	13,940	(3,901)	(27.98)
RECOGNITION EMBLEMS	29,276	65,000	(35,724)	(54.96)
DEVELOPMENT SUBTOTAL	264,370	326,440	(62,070)	(19.01)
<b><u>MAINTENANCE:</u></b>				
VEHICLES - FUEL	9,047	12,000	(2,953)	(24.61)
VEHICLES - MAINTENANCE	6,126	5,500	626	11.37
VEHICLES - PARTS	9,791	5,000	4,791	95.83
VEHICLES - REGISTRATION	1,573	2,000	(427)	(21.35)
VEHICLES - REPAIRS	11,662	5,000	6,662	133.23
REPAIRS & MAINTENANCE				
BUILDINGS	48,587	40,000	8,587	21.47
EQUIPMENT	15,275	20,000	(4,725)	(23.62)
FURNITURE & FIXTURES	2,736	1,000	1,736	173.57
GENERAL	18,771	20,000	(1,229)	(6.14)
LAND	8,666	4,000	4,666	116.66
MAINTENANCE CONTRACTS	7,916	18,000	(10,084)	(56.02)
JANITORIAL SUPPLIES	71	8,000	(7,929)	(99.12)
MAINTENANCE SALARIES	174,661	175,000	(339)	(0.19)
MAINTENANCE PAYROLL TAXES	13,520	14,875	(1,355)	(9.11)
MAINTENANCE SUBTOTAL	328,402	330,375	(1,973)	(0.60)
<b><u>MARKETING &amp; PUBLIC RELATIONS EXPENSES:</u></b>				
SALARIES	146,945	171,000	(24,055)	(14.07)
PAYROLL TAX	11,402	11,135	267	2.40
ADVERTISING AND PROMOTION	3,916	5,000	(1,084)	(21.69)
DUES & SUBSCRIPTIONS	613	1,000	(387)	(38.73)
MEDIA	901	2,500	(1,599)	(63.96)
POSTAGE	16,836	5,000	11,836	236.71
PRINTING	432	8,500	(8,068)	(94.92)
PUBLIC RELATIONS	102	2,000	(1,898)	(94.89)
OFFICE SUPPLIES	641	500	141	28.15
MARKETING & PR SUBTOTAL	181,787	206,635	(24,848)	(12.03)
<b><u>INSURANCE:</u></b>				
ACCIDENT	0	3,000	(3,000)	(100.00)
AUTO	17,921	16,000	1,921	12.00
BUILDINGS	101,376	93,000	8,376	9.01
BOND	4,111	1,000	3,111	311.10
EQUIPMENT	11,511	20,000	(8,489)	(42.45)

**TEXAS LIONS CAMP, INC.**

SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS  
FOR THE YEAR ENDED SEPTEMBER 30, 2020 (SEE NOTE AT PAGE 30)

	2020	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
EMPLOYEE HEALTH	163,140	185,000	(21,860)	(11.82)
EMPLOYEE RETIREMENT	38,049	43,000	(4,951)	(11.51)
WORKERS COMPENSATION	33,750	25,000	8,750	35.00
DIRECTORS & OFFICERS	4,864	8,000	(3,136)	(39.20)
INSURANCE SUBTOTAL	374,721	394,000	(19,279)	(4.89)
<b><u>UTILITIES:</u></b>				
ELECTRICITY	46,737	75,000	(28,264)	(37.68)
GARBAGE	2,168	5,000	(2,832)	(56.64)
GAS	3,936	8,500	(4,564)	(53.69)
TELEPHONE	8,566	9,000	(434)	(4.83)
T.V.	6,318	8,500	(2,182)	(25.67)
WATER	7,877	10,000	(2,123)	(21.23)
PROPERTY TAXES-TRUST	423	1,250	(827)	(66.18)
UTILITIES SUBTOTAL	76,024	117,250	(41,226)	(35.16)
TOTAL USES	2,093,268	3,150,000	(1,056,732)	(33.55)
NET INCREASE/(DECREASE)	<u>\$ 2,968,227</u>	<u>\$ 0</u>	<u>\$ 2,928,227</u>	*****
DEPRECIATION	<u>510,413</u>	<u>\$ -</u>	<u>\$ 510,413</u>	*****

NOTE: THIS STATEMENT IS PRESENTED FOR PURPOSES OF COMPARISON OF THE BUDGETARY ACTUAL SOURCES AND USES OF CERTAIN FUNDS TO THOSE AMOUNTS BUDGETED. IT IS NOT INTENDED TO PRESENT ALL SOURCES AND USES OF FUNDS, AS DUE TO THEIR NATURE, NOT ALL SOURCES AND USES ARE BUDGETED BY MANAGEMENT.